

Case Competitions

Participation in case competitions is an excellent way for Baker students to exhibit their knowledge and skills in commercial real estate, and to further develop their “pitch” skills. The Baker Program’s track record of success illustrates the significant benefits of a two-year, comprehensive curriculum.



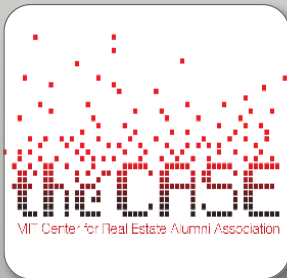
University of Texas at Austin McCombs School of Business National Real Estate Competition

- Graduate student teams compete for the highest honors and cash awards in an invitation-only real estate case competition. The top four finalist teams receive a \$25,000 cash prize.
- Baker Program students have been involved in this competition for the past 10 years. Most recently, Baker teams placed **4th** in 2013, **3rd** in 2014, and **2nd** in 2015.



ULI-Hines

- The competition is an urban design and development challenge for graduate students that engages multidisciplinary student teams to devise a comprehensive development program for a real, large-scale site.
- Teams of five students representing at least three disciplines have two weeks to develop solutions that include drawings, site plans, tables, and market-feasible financial data.
- Students from the Baker Program have worked in multi-disciplinary teams, including students from Art, Architecture, and Planning as well as Landscape Architecture, for the past 10 years.



MIT's The CASE Competition

- Teams of no more than four graduate students, have six days to submit a development proposal which includes a brief concept narrative, a bid price and development program for the site, a description of the capital structure for the development venture, a fully-functional Excel-based financial model, and a summary PowerPoint presentation.
- Baker Program students have competed in MIT's The Case for the past 10 years. Over the last six years, teams for the Baker Program placed **1st** in 2011, **1st** in 2013, **1st** in 2015, and **3rd** in 2016.



ARGUS University Challenge

- Students create real-world investment strategies through informed decisions using ARGUS solutions. Students compete for cash prizes totaling \$14,000.
- Universities may enter one team of three to five members.
- The Baker Program has sent student teams to this competition since it began six years ago.