



The Graduate Field in Real Estate at Cornell

Graduate Real Estate Minor: Requirements and Declaration Form

(Rev. 8/10/2016)

The Cornell University Graduate Field in Real Estate offers a real estate minor option for graduate students enrolled in any College at Cornell.¹ The requirements for completion of this graduate minor are as follows:

- *Three (3) required courses and two (2) electives, one (1) elective course is for real estate enrichment and one (1) elective is a complimentary skills course, for a minimum number of credits equaling 15 hours. See course listings and requirement modifications for **MMH students** below.*
- *Minimum 3.0 GPA in coursework completed for the minor.*
- *If registered in an M.S. or Ph.D. program, a member from the Graduate in Real Estate Field faculty must be appointed as a minor member of your committee.*

Real Estate Minor designation appears on students' official Cornell transcript. Students who complete the Real Estate Minor may march wearing the blue stole at graduation.



The Process

1. See Director of Graduate Studies Professor Michael Tomlan (mat4) for advice and questions.
2. Complete the form for the Graduate Minor in Real Estate located at the end of this document and return the form to Beth VanDine at Statler 180.
3. Upon completion of your coursework, notify Beth (email baf22@cornell.edu) so that an audit can be completed.

¹ The Graduate Field of Real Estate at Cornell is a committee of faculty members who teach and research in real estate or otherwise have an interest in advancing real estate education at Cornell. These individuals come from nearly all colleges on campus. The Field is responsible for the development and maintenance of the curriculum for the Baker Program Real Estate Major and the Graduate Minor in Real Estate. The Director of Graduate Studies (DGS) serves as chair of the Field.

REQUIRED COURSEWORK FOR **NON-MMH STUDENTS**

1. *Principles of Real Estate (HADM 6200) – Offered both semesters.*
2. *Real Estate Development Process I and II (CRP 5320, CRP 5321) – Offered fall semester. Other real estate development courses may be taken to satisfy this requirement if students cannot schedule CRP 5320 and CRP 5321.*
3. *Real Estate Finance and Investments (HADM 6280) - Offered both semesters.*

REQUIRED COURSEWORK for **MMH STUDENTS**

1. *Principles of Real Estate (HADM 6200) – Offered both semesters.*
2. *Properties Development and Planning (HADM 7510) – Offered fall semester. This course is an MMH requirement. The course satisfies the development course requirement for the Minor but the credit hours do not count toward the Minor; Therefore, MMH students need two Enrichments courses from the list below.*
3. *Real Estate Finance and Investments (HADM 6280) - Offered both semesters.*

ELECTIVE COURSEWORK (Notes: Course enrollment subject to prerequisites, the Director of Graduate Studies approves all students' programs of study, can disqualify any of the courses listed below, and accept other courses as electives).

REAL ESTATE ENRICHMENT ELECTIVE COURSEWORK (NON-MMH STUDENTS - Select One Course (**MMH STUDENTS – at least 6 credit hours**)).

CEE 5950	Construction Planning and Operations
CRP 5330	Real Estate Operations
CRP 5560	Creating the Built Environment
CRP 6560	Real Estate Transactions & Deal Structuring
CRP 6580	Commercial & Residential Development
HADM 4570	Hotel Development
HADM 6205	Introduction to Real Estate Financial Modeling
HADM 6210	Hospitality Real Estate Finance
HADM 6250	Securitization and Structured Financial Products
HADM 6220	Hospitality Asset Management
HADM 6230	Statistical Analysis of Real Estate Data
HADM6231	Urban and Real Estate Market Analysis
HADM 6255	Real Estate Development
HADM 6271	Investment in Real Estate Securities and Funds
HADM 6500	Sustainable Development
HADM 6570	Project Management for Hospitality Real Estate
HADM 6870	Real Estate Law

REAL ESTATE COMPLIMENTARY SKILLS COURSEWORK (ALL STUDENTS - Select at least 3 credit hours)

CRP 5073	<i>Historic Preservation Planning Workshop</i>
CRP 5076	<i>International Planning and Development Workshop</i>
CRP 5080	<i>Introduction to Geographic Information Systems (GIS)</i>
CRP 5530	<i>Land Use Regulations</i>
CRP 5590	<i>Legal Aspects of Land Use Planning</i>
CRP 5600	<i>Documentation for Preservation</i>
CRP 5660	<i>Planning and Preservation Practice</i>
CRP 5850	<i>Real Estate Negotiations</i>
CRP 6011	<i>Ethics, Development, and Globalization</i>
CRP 6430	<i>Affordable Housing Policy and Programs</i>
CRP 6504	<i>Comparative Urban Development</i>
CRP 6591	<i>Special Topics: Commercial Development in Real Estate</i>
CRP 6592	<i>Special Topics: Retail Development in Real Estate</i>
HADM 4080	<i>Introduction to Casino Operations</i>
HADM 4220	<i>Taxation and Management Decisions</i>
HADM 4510	<i>Restaurant Development</i>
HADM 6010	<i>Data Driven Analytics</i>
HADM 6020	<i>Spa and Spa Hotel and Resort Development and Management</i>
HADM 6033	<i>Operations and Planning of Senior Living and Related Facilities</i>
HADM 6110	<i>Negotiations in the Hospitality Industry</i>
HADM 6240	<i>Analysis of Financial Statements</i>
HADM 6260	<i>Advanced Corporate Finance</i>
HADM 6270	<i>Fixed Income Analysis</i>
HADM 6290	<i>Investment Analysis and Portfolio Management</i>
HADM 6770	<i>Advanced Business Modeling</i>
CEE 5950	<i>Construction Planning and Operations</i>
DEA 6540	<i>Facility Planning and Management Studio</i>
DEA 2040	<i>Introduction to Building Technology</i>
DEA 6590	<i>Introduction to Facility Planning and Management</i>
DEA 6500	<i>Programming Methods in Design</i>
ECON 6190	<i>Econometrics I</i>
ECON 6200	<i>Econometrics II</i>
ILRLR 6011	<i>Negotiation: Theory and Practice</i>
ILROB 5251	<i>Building Commitment to Groups and Organizations</i>
ILROB 5270	<i>Leadership in Organizations</i>
ILROB 5790	<i>Negotiation and Conflict Resolution</i>
ILRST 6100	<i>Statistical Methods I</i>
LA 7910	<i>Placemaking by Design</i>
LA 6180	<i>Site Construction (HR)</i>
LA 7010	<i>Urban Design and Planning</i>
NBA 5120	<i>Applied Portfolio Management</i>
NBA 5400	<i>Advanced Corporate Finance</i>

NBA 5090	<i>Advanced Financial Statement Analysis</i>
NBA 6780	<i>Advanced Private Equity: Negotiations and Structuring</i>
NBA 5510	<i>Emerging Markets Finance</i>
NBA 5430	<i>Financial Markets and Institutions</i>
NBA 5060	<i>Financial Statement Analysis</i>
NBA 5550	<i>Fixed Income Securities and Interest Rate Options</i>
NBA 6950	<i>Game Theory and Business Strategy</i>
NBA 5480	<i>Global Business Risk Management</i>
NBA 5930	<i>International Entrepreneurship</i>
NBA 5540	<i>International Finance</i>
NBA 6250	<i>International Marketing</i>
NBA 5870	<i>International Mergers and Acquisitions</i>
NBA 5420	<i>Investment and Portfolio Management</i>
NBA 6590	<i>Management of Financial Institutions</i>
NBA 6630	<i>Managerial Decision Making</i>
NBA 6820	<i>Negotiation Essentials</i>
NBA 6830	<i>Negotiation 2: Advanced Negotiation for Global Leaders</i>
NBA 6030	<i>Sustainable Global Enterprise</i>
NBA 6310	<i>The Global Enterprise</i>
NBA 5450	<i>The Search for Alpha</i>
NBA 6560	<i>Valuation Principles</i>
NCC 5500	<i>Financial Accounting</i>

If you want to use a course that is not listed above, you must present a request for the substitution to the Director of Graduate Studies for approval.

Separate and complete the following form, returning it to Statler 180.



The Graduate Field in Real Estate at Cornell

Graduate Real Estate Minor

Student Information Form

A completed form tells us of your intentions to earn the Minor Statler 180

*The Cornell University Graduate Field in Real Estate offers a real estate minor option for graduate students enrolled in any College at Cornell. The minor is fulfilled with a minimum of five (5) courses, totaling a minimum of **15** credit hours.*

- *Three (3) courses are required.*
- *Two (2) courses are electives: one (**1 or 2 for MMH Students**) elective course is for real estate enrichment and one (1) elective is a complimentary skills course. See course listings below.*
- *Minimum 3.0 GPA in coursework completed for the minor.*
- *Students registered in an M.S. or Ph.D. program, must have a member from the Graduate in Real Estate Field faculty appointed as a minor member of your committee.*

Name _____ Net ID _____

Mobile # _____ Expected Graduation Date: _____

College and Degree _____

Mailing Address (street, Apt #) _____

City, State, Zip, Country _____

List **Required** Courses **Already Completed** which you intend to use to meet the requirements of the Real Estate Minor:

Course# _____ Course Name _____

Course# _____ Course Name _____

Course# _____ Course Name _____

List Enrichment Courses Already Completed you intend to use towards the Minor

Course# _____ Course Code _____ Semester/Year Taken _____

Course# _____ Course Code _____ Semester/Year Taken _____

List Complimentary Courses Already Completed you intend to use towards the Minor

Course# _____ Course Code _____ Semester/Year Taken _____

Course# _____ Course Code _____ Semester/Year Taken _____

List Enrichment Courses that you will complete and intend to use towards the Minor

Course# _____ Course Code _____ Semester/Year Planned _____

Course# _____ Course Code _____ Semester/Year Planned _____

List Complimentary Courses that you will complete and intend to use towards the Minor

Course# _____ Course Code _____ Semester/Year Planned _____

Course# _____ Course Code _____ Semester/Year Planned _____

(Rev. 5/19/15)